

Nathan C. DeWitt

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EXPERIENCE

Senior Recruiter - Goodwin Recruiting; Nationwide - 8/2021 to Present

Nationally recognized recruiting firm specializing in hospitality, construction & engineering fields
Goodwin Ambassador / Diversity, Equity and Inclusion Certified Recruiter
LinkedIn Recruiter License; experience with Salesforce and Paycor systems

Director of Food & Beverage - The Whitley Hotel; Atlanta, GA - 11/2017 to 6/2021

Operations management of five food & beverage outlets and 50+ employees
Facilitator of all SOP trainings, incentive exercises, programming and meetings
Directed hotel beverage inventory for all outlet, banquet and in-room programs
Department Hiring Manager; experience with iCIMS, Lexis Nexis, ADP Workforce Now
Focuses: labor control, guest experience, associate betterment, procurement, health & safety

Director of Outlets - The W Hotel Atlanta - Midtown; Atlanta, GA - 1/2017 to 11/2017

Led food & beverage operations for five outlets at the largest W Hotel in the United States
Overhaul of restaurant TRACE - Atlanta into TRACE Kitchen + Bourbon Bar
20% increase in Wet Deck profitability over previous year

Assistant General Manager - Tupelo Honey Café; Atlanta, GA - 1/2016 to 1/2017

Facilitated beverage program design for the opening of the 13th Tupelo Honey Café location
22% average weekly B/W/L penetration for first four quarters
Product procurement and menu design to fit company's locally sourced model for Atlanta
Hired and trained staff on company procedures, practices and techniques for new store openings

General Manager - Messina Hof Winery; Bryan, TX - 12/2013 to 11/2015

Facility management of multiple Messina Hof wineries, vineyards and B&B cottages
Developed guest education programs to fit with corresponding markets
Implemented SOPs for wine service, tastings and hospitality
Increased revenue 25% from Q2 to Q3 of 2014; 15% total revenue increase for 2014

Master Mixologist - Deussen Global; New York, NY - 1/2011 to 10/2013

TV Newsmagazine *Daytime*'s Master Mixologist—syndicated in over 70 markets
Published in Forbes, Details, Delta Sky and Maxim magazines and Huffington Post

Assistant General Manager - Mise en Place; Tampa, FL - 9/2004 to 10/2012

Hosted the Mise Cocktail Club: a happening with cocktail tastings, creations and history
Curated the beverage program for The First Flight Wine Bar at Tampa International Airport

BOARDS & CERTIFICATIONS

TiPS Responsible Alcohol Service Trainer
ServSafe Food Safety Manager Certified
Cicerone Certified Beer Server
BarSmarts Bartender Education Graduate
Founder & Education Director - United States Bartender Guild; Tampa, FL

EDUCATION

Kent State University; Kent, OH - Bachelor of Science: Journalism